

Meeting Agenda

Thursday, December 13, 2018

9 – 11 a.m.
Downey Brand
621 Capitol Mall, 18th Floor
Sacramento, CA

- 1. Chairman’s Call to Order** (Kyriakos Tsakopoulos)
- 2. Approval of Minutes** (Kyriakos Tsakopoulos) - **ACTION** Tab 1
- 3. Governance** (Kyriakos Tsakopoulos) Tab 2
 - a. Introductions
 - i. Dominick Casey - City of Roseville
 - ii. Chrysanthy Demos – AKT Investments, Inc.
 - iii. Hon. Paul Joiner – City of Lincoln
 - iv. Ciaran McMullan – Suncrest Bank.
 - v. Hon. Joe Patterson – City of Rocklin
 - vi. Gary Wortel – The Sacramento Bee
 - b. Appointment of New Directors / Set Authorized Number of Directors – **ACTION**
 - c. Board of Directors Meeting Calendar
 - d. Upcoming Events & Council Meetings
 - e. Authorization to Executive Committee to Negotiate and Execute CEO contract – **ACTION**
- 4. Finances** (Laurie Harting) Tab 3
 - a. Financial Update
- 5. Private Sector Update** (Michael Ziegler) Tab 4
 - a. Current Investment Renewals (Garry Maisel)
- 6. Greater Sacramento Economic Council 2.0: Reorganization**(Danielle Casey) Tab 5
Executive Vice President Danielle Casey will discuss the reorganization of the GSEC staff team into a leading national best practices model. She will also provide an overview of progress on the FY18-19 Action Plan along with exciting new initiatives, efficiencies and tools being rolled out to enhance business development pipelines and results.
- 7. Measure U Passage: What does it mean to you?**(Barry Broome) Tab 6
How will the passage of Measure U impact key Greater Sacramento core initiatives such as the university-led economic model? How is Greater Sacramento working in partnership with the City of Sacramento to ensure funds are utilized in an impactful way for the regional economy? If Placer County and Sacramento County pass similar measures in 2020, can that dramatically impact the regional economy? Hear President & CEO Barry Broome’s thoughts and provide input on future steps through question and answer discussion.
- 8. Interactive Discussion: Board of Directors Retreat** (Bryan Gillette)
Bryan Gillette will lead an interactive discussion with the Board to gather feedback on desired content at the June 2019 Retreat. Participants will be able to provide anonymous answers in real time to open-ended as well as multiple choice questions.
- 9. Governance Meeting Format Feedback** (Kyriakos Tsakopoulos)
Board Chairman Tsakopoulos will lead a discussion and feedback session with the Board to identify what an ideal Board Meeting agenda looks like, and how Greater Sacramento can deliver an exciting and valuable program. Come prepared to share your thoughts on what a meaningful agenda looks like to you!
- 10. Adjournment** (Kyriakos Tsakopoulos)